

# State of North Rhine-Westphalia

## Capital Markets Presentation



**April 2025**

# Profile of the State



## Constitutional Framework

### Federal System & State Autonomy

Germany is a Federal Republic, with two concurrent levels of government: Federation ("Bund") and States ("Länder"). The Länder have their own legislative, judicial and executive powers. They are independent with regard to their budgets and play an active role in the federal legislative process.

### Federal Equalization System

Federal law provides that tax revenues must be shared between Bund and Länder in an equitable fashion in order to provide equal standards of living throughout the country.

### Allegiance to the Federation ("Bundestreue")

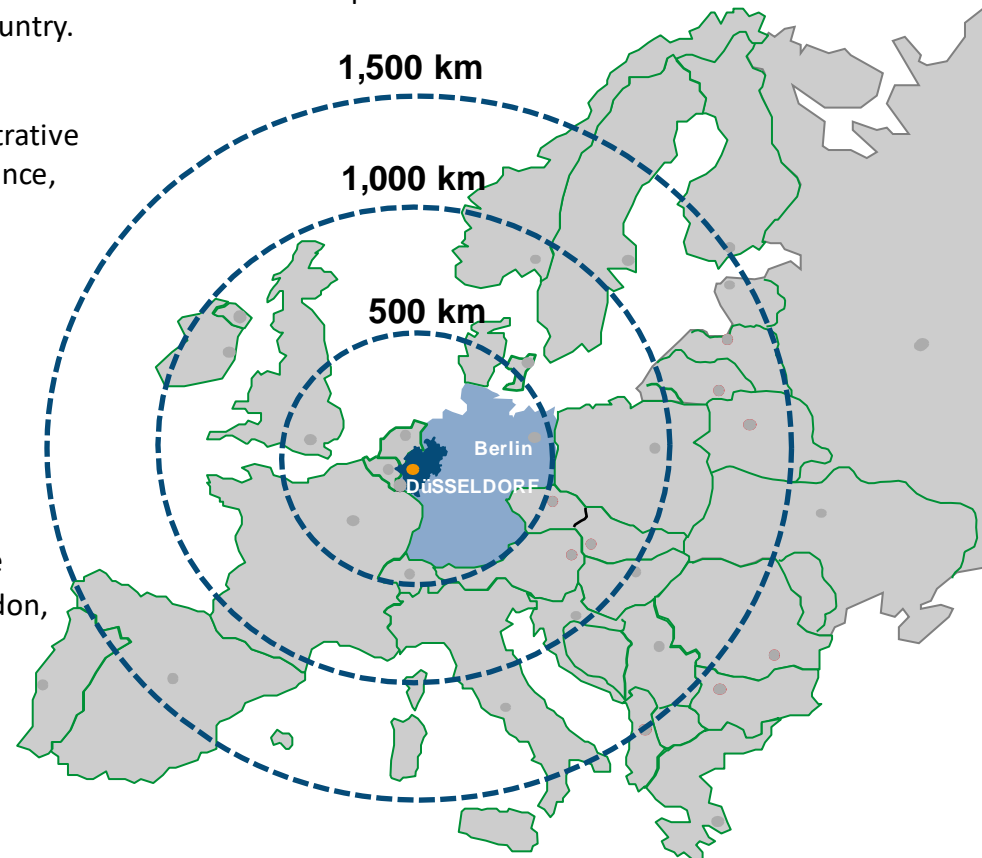
Bund and Länder are under an obligation to share the administrative tasks and provide mutual assistance, including financial assistance, in cases of extreme budgetary hardship.

### Zero Borrowing Rule ("Debt Brake")

The Constitution for the Federal Republic sets out that under regular circumstances, the Bund must limit its structural budget deficit to 0.35% of GDP. In 2025 new exemptions are set into law.

### In the Heart of Europe

Approx. 160 million inhabitants live around 500km of the State capital Düsseldorf, covering almost whole Germany, Paris, London, Brussels, Amsterdam, Zurich

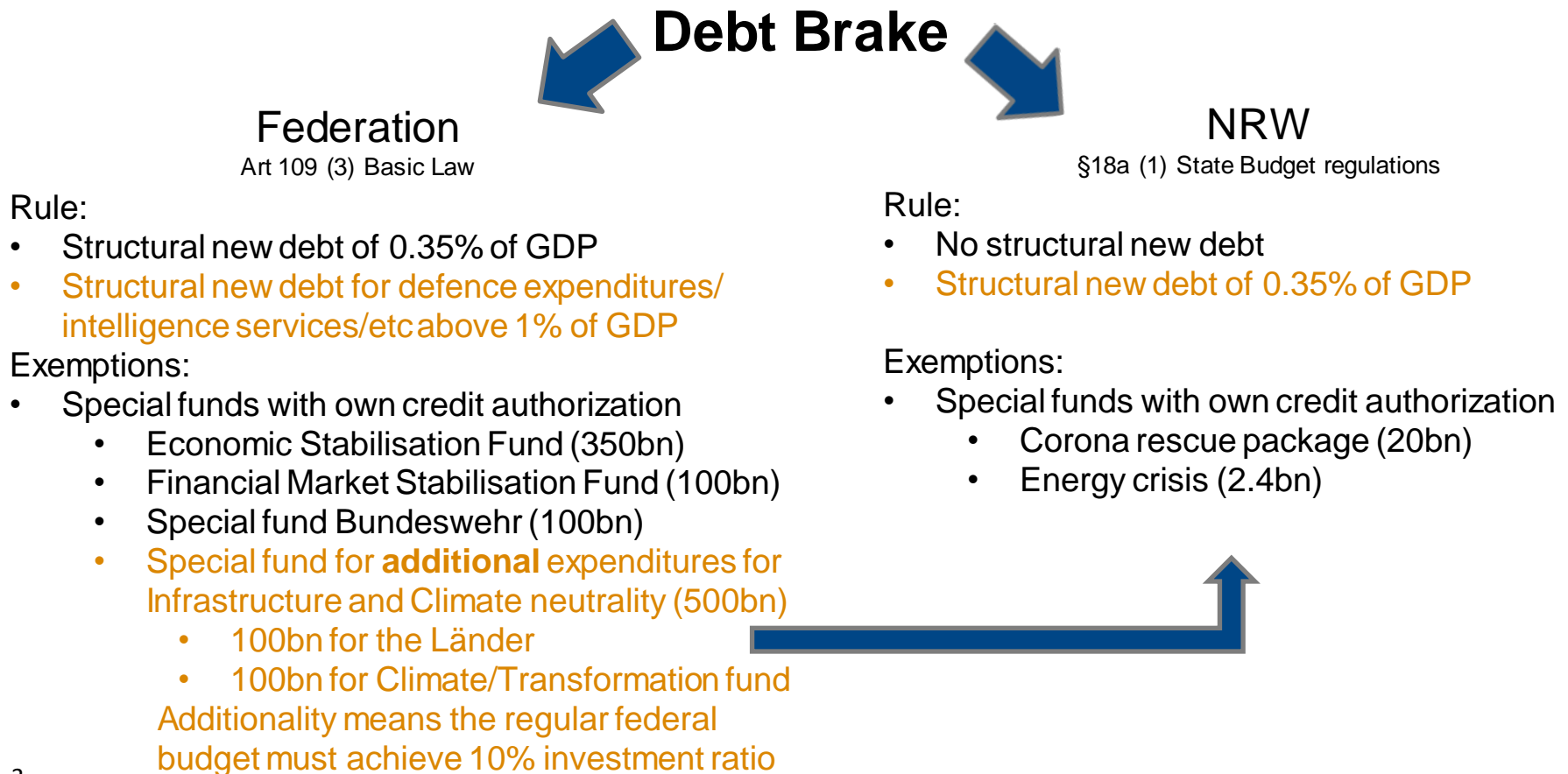


# Whatever It takes!



## Adjustments of the Constitution – Focus on defence capability

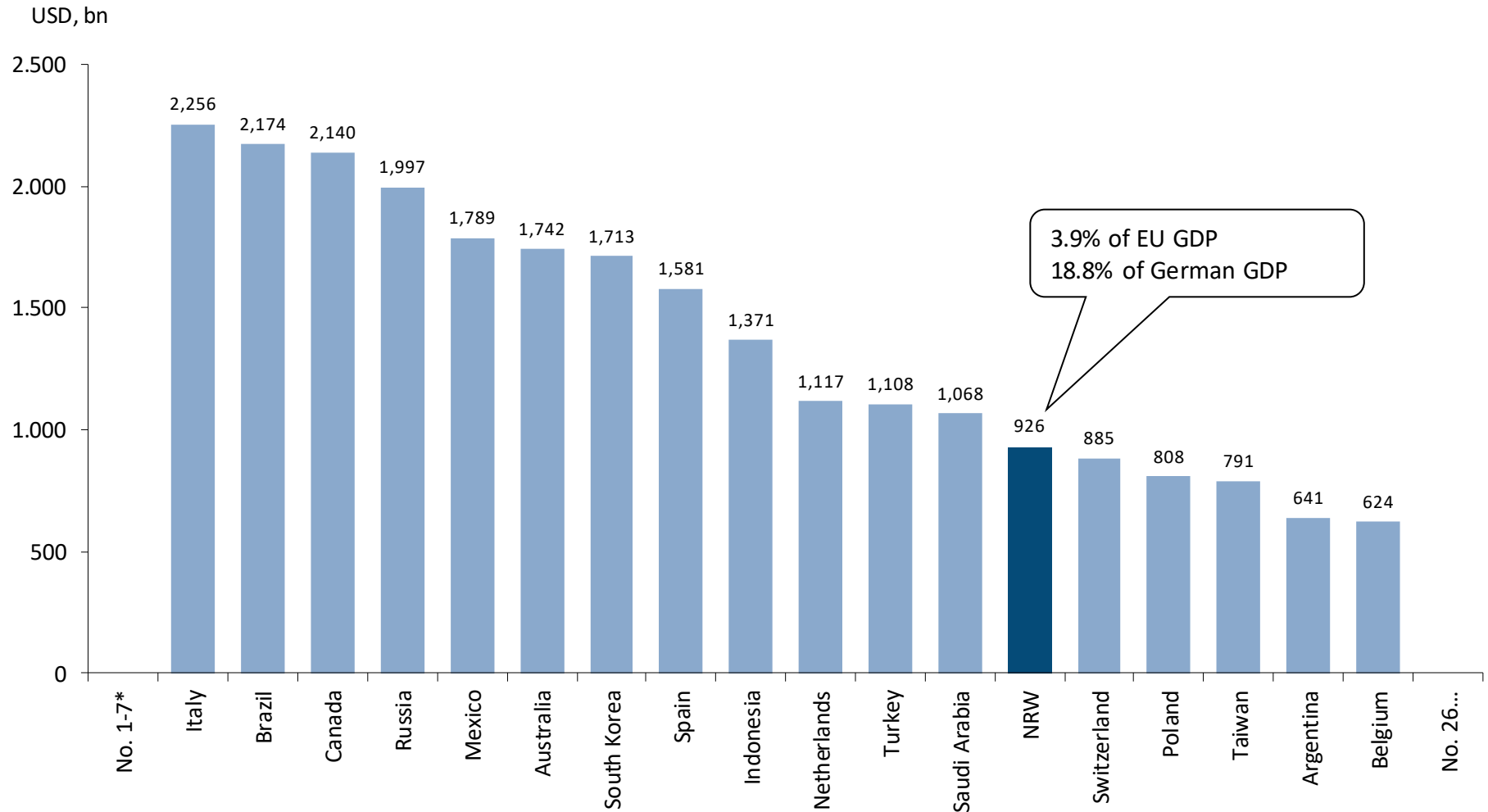
- After shifting transatlantic relations between USA and Europe and the ongoing Russian assault on Ukraine, Germany receives a wake-up call - after years of low expenditures e.g. in defence the parliament adjusted the debt brake
- A short overview how the debt brake actually looks like and what will be **new**:



# One of the Top 20 Economies Worldwide



7th biggest economy in Europe



\*USA, China, Germany, Japan, India, United Kingdom, France

Sources: GDP 2023 as published by IMF, World Economic Outlook Database (May 2024), Statistical Office NRW,  
4 World Economics

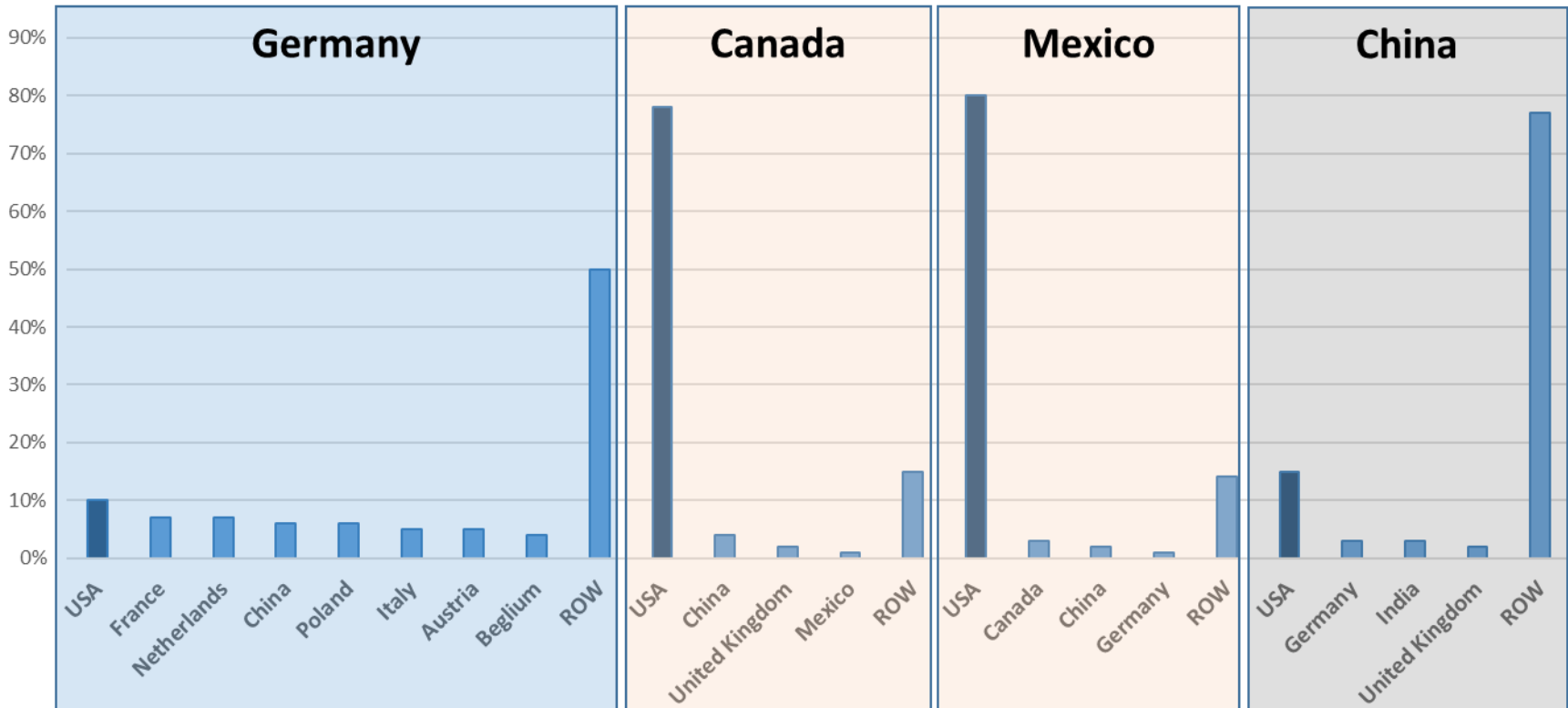
# “Tariff tango”



## The impact of the upcoming trade war

- With announcing the reciprocal tariffs on almost every country in the world the US administration kicks off a new stage of trade war and protectionism
- With the fear of a recession the announcement was followed by the biggest crash in stock markets since Corona
- After all Germany's and NRW's trading partners are better diversified than North America

Share of Exports



# State of North Rhine-Westphalia



Largest German State in Terms of Population and GDP

- 9 of the 30 German companies ranked in the Fortune Global 500 headquartered in NRW
- More than 700,000 small and medium-sized companies with a focus on technology and services, media and health care
- Location of numerous energy-intensive industries (chemicals, steel, aluminium, glass)
- Densest research network within Europe (70 universities; over 110 research institutions)

Area	34,112 km <sup>2</sup>
Population	18.2m
Unemployment 2024	7.5%
Real Growth 2024	-0.4%



# Guarantor to NRW.BANK & EAA:



## An overview of “NRW Issuers”

### Land Nordrhein-Westfalen (Land NRW)



- 100 % ownership
- Institutional liability
- Guarantor liability
- Refinancing Guarantee

- 48,2 % ownership
- Institutional liability
- Guarantor liability



Promotional Bank owned by the State of NRW to support structural, economic, social and housing policy tasks



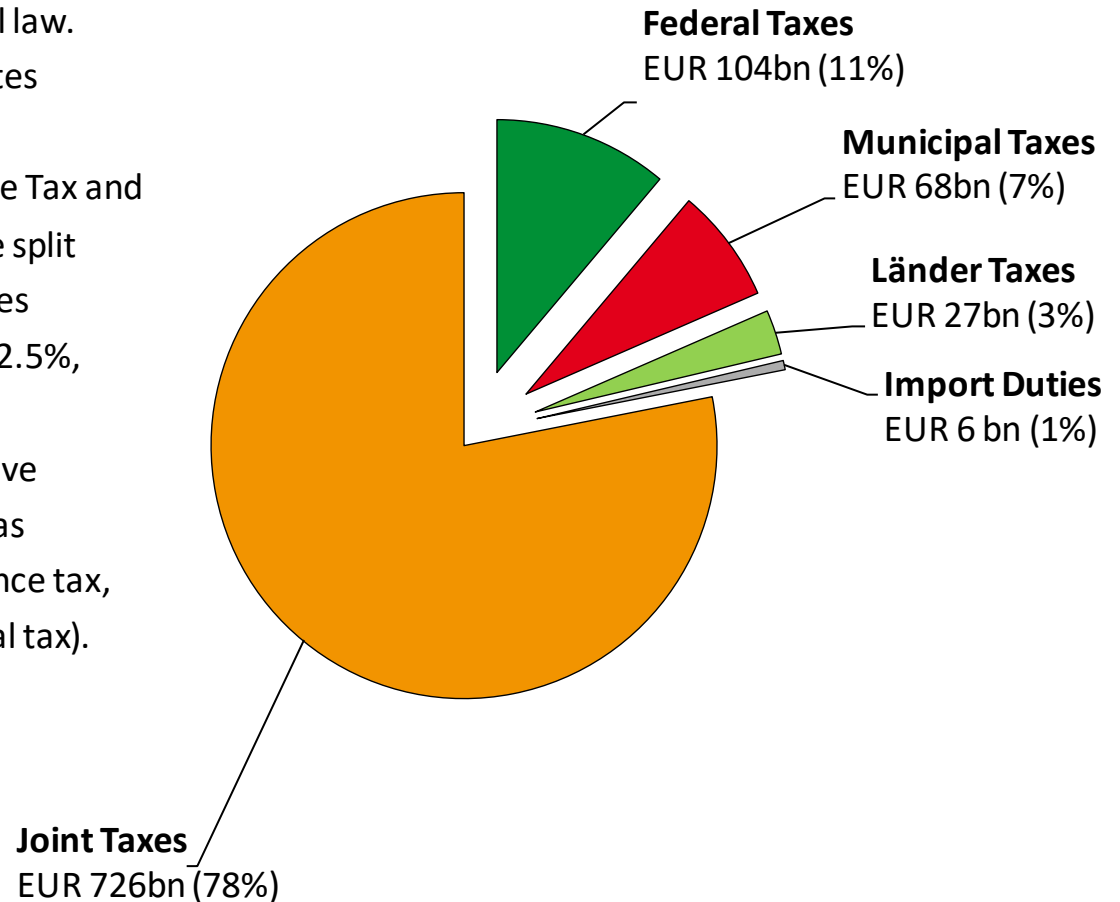
Asset Manager with the public mandate to wind up the portfolio transferred from the former WestLB AG

# Taxation in Germany



## Distribution of Tax Revenue 2024 [EUR bn]

Taxation in Germany is based on federal law. Administration is carried out by the States through their regional tax offices. Revenues from Value Added Tax, Income Tax and Corporate Tax (together, joint taxes) are split between Bund, Länder and municipalities (e.g. Income Tax: Bund 42.5%, Länder 42.5%, municipalities 15%). Bund, Länder and municipalities also have exclusive revenue claims in specific areas (e.g. Bund: energy tax, Länder: inheritance tax, municipalities: property tax, commercial tax).





# Assignment of Joint Taxes



## Article 106 (3) Basic Law

*The Federation and the Länder shall share equally the revenues from income taxes and corporation taxes.*

*The respective shares of the Federation and the Länder in the revenue from the **turnover tax** shall be determined by a federal law requiring the consent of the Bundesrat. Such determination shall be based on the following principles:*

- 1. The Federation and the Länder shall have an equal claim against current revenues to **cover their necessary expenditures**. The extent of such expenditures shall be determined with due regard to multi-year financial planning.*
- 2. The financial requirements of the Federation and of the Länder shall be coordinated in such a way as to establish a fair balance, avoid excessive burdens on taxpayers, and **ensure uniformity of living standards** throughout the federal territory.*

Distribution of VAT 2024: Federation approx. 47.9%, Länder 49.4%, Municipalities 2.7%  
(according to Financial Equalisation Act)

# Support in Cases of Budgetary Hardship



Federal Constitutional Court, Order of 19 October 2006 – 2 BvF 3/03

*Supplementary federal grants pursuant to Article 107 (2) 5 of the Basic Law are the final component in a multi-level system for distributing fiscal revenues within the federal system. The purpose of this distribution is to **enable Bund and Länder to fulfill their constitutional tasks in a self-reliant and autonomous manner.***

***Supplementary federal grants** for the purpose of aiding the budget consolidation of a financially weak Land are subject to a strict **ultima ratio** principle. Such financial rescue measures are only permissible and required under constitutional law where the budgetary crisis of a Land is severe in relative terms, i.e. in comparison to the other Länder, and where the crisis has reached such a severe level in absolute terms, i.e. with regard to the tasks assigned to the Land under constitutional law, that it has led to a **federal emergency.***

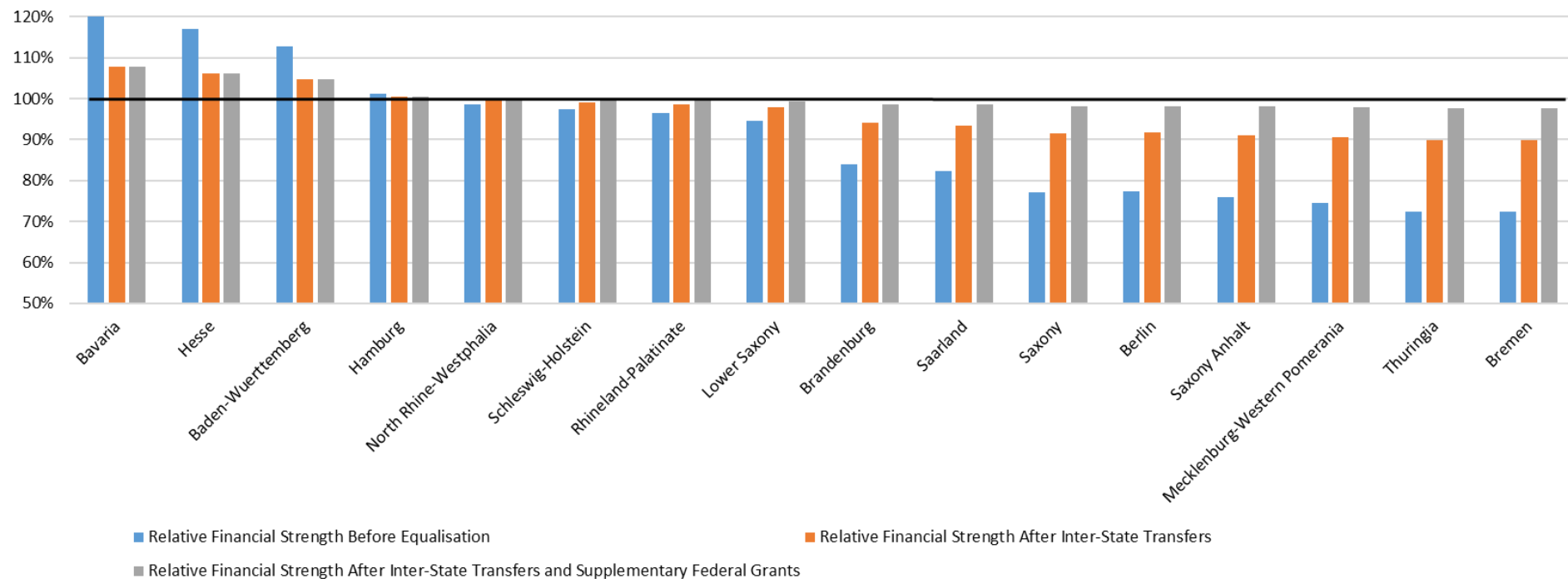
*Such an emergency can only be assumed if the very existence of a Land – as an entity with state functions – is threatened and if that Land cannot avert this threat without third-party assistance. This presupposes that the Land has exhausted all alternative means available so that federal assistance is its last remaining option.*

# Creating a Level Playing Field



## Results of the Federal Equalisation Scheme for German States in 2024

- Constitutional law demands equal standards of living for all citizens in Germany
- Federal equalisation scheme provides the necessary adjustments
- Lion's share of equalisation accomplished by inter-state transfers (18.6bn)
- Supplementary federal grants provide additional support

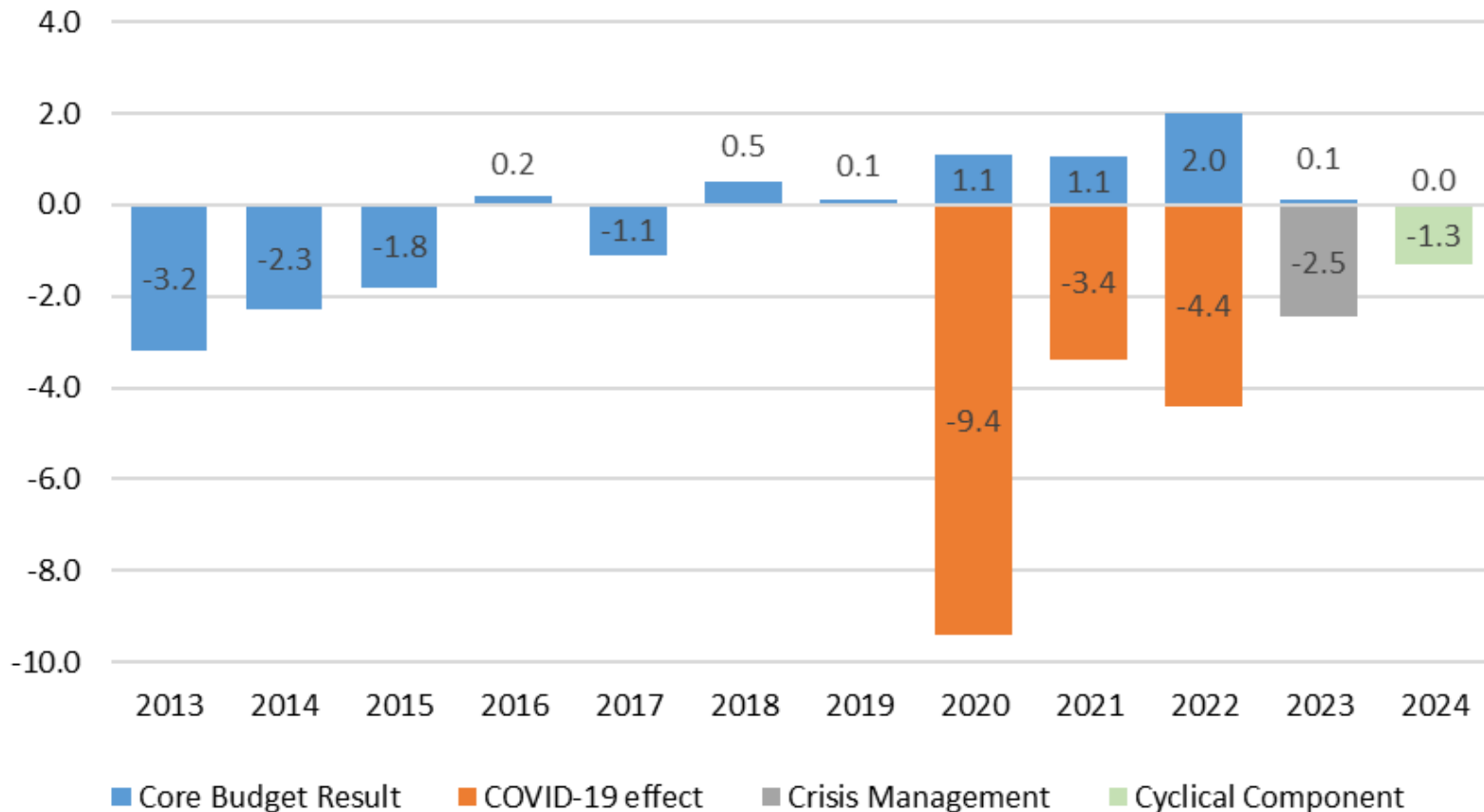


# Aiming a surplus



The Core Budget of the State compliant with debt brake [EUR bn]

- Deficits related to the Covid-19 crisis and the Russian invasion of Ukraine compliant with debt brake (emergency situation) as well as the cyclical component due to economical development



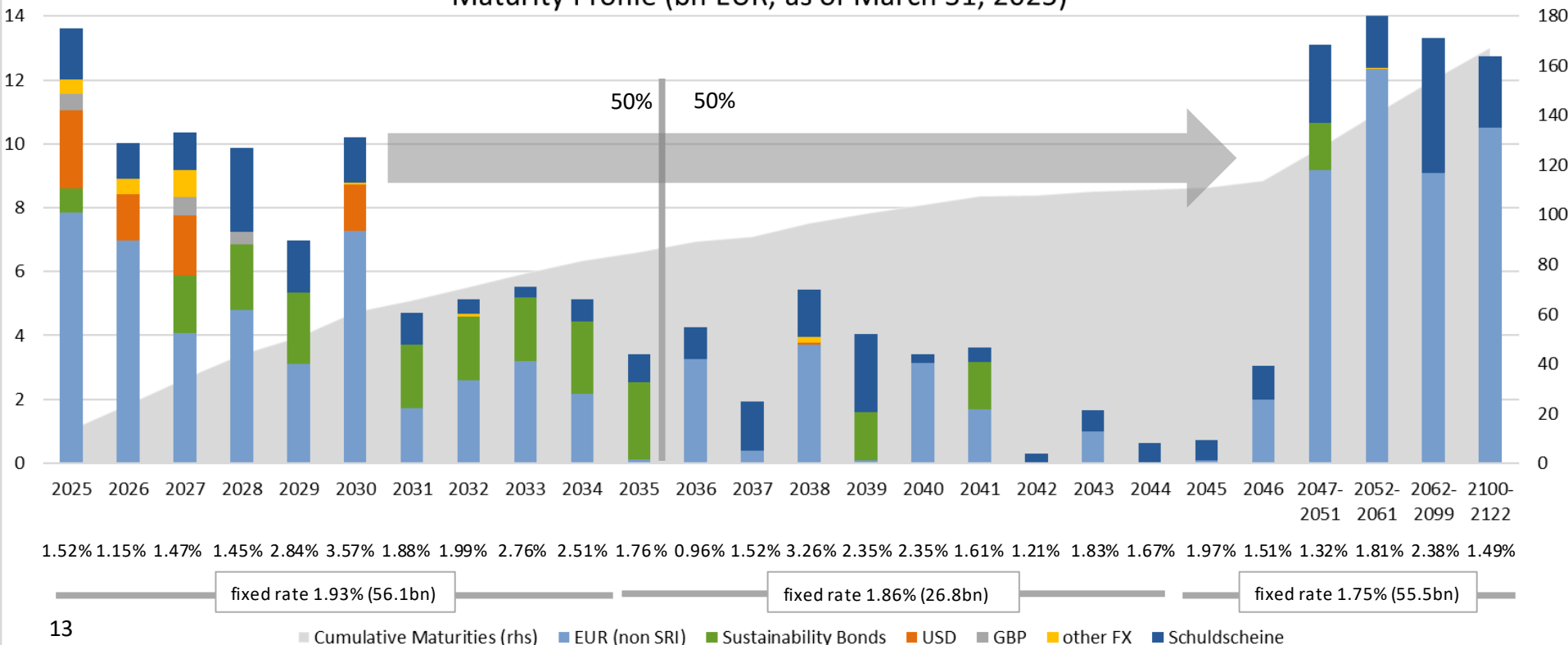
# Debt Portfolio of the State of NRW



## Benchmark Strategy with a Focus on Duration

- Debt Outstanding (as of March 31, 2025) **161.7bn (139.3bn at fixed rates)**
- Weighted Average Maturity **19.9y**
- Weighted Average Coupon on Fixed Rate Debt **1.91%**
- Funding Program 2025 **13.7bn**
- Already Funded (as of March 31, 2025) **6.5bn**

Maturity Profile (bn EUR, as of March 31, 2025)

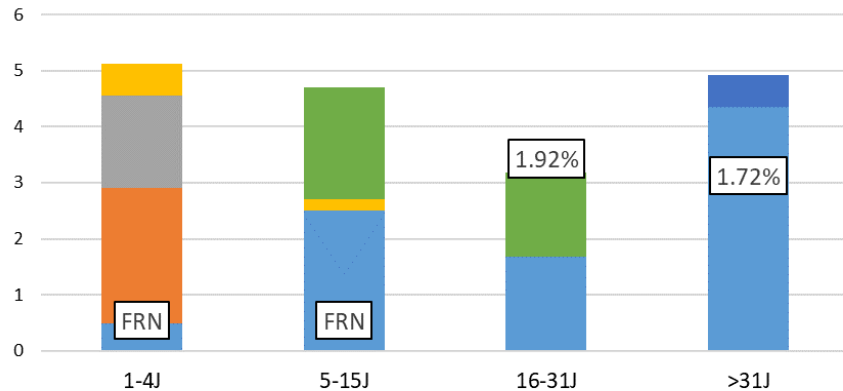


# Active across the Curve

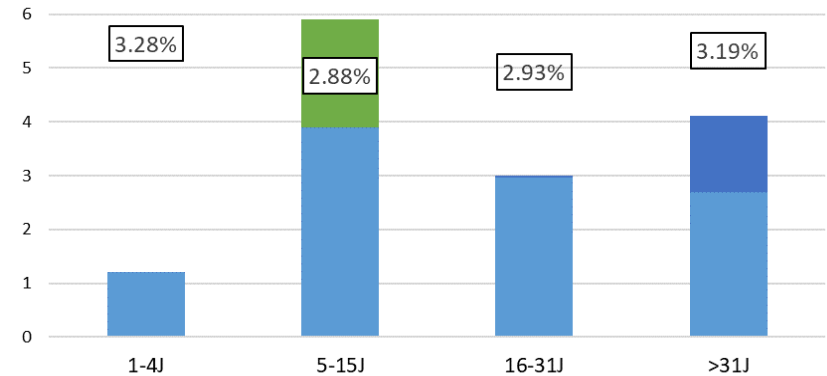
Breakdown of Issuances Across Tenors and Yields [EUR bn, Fixed Rates]



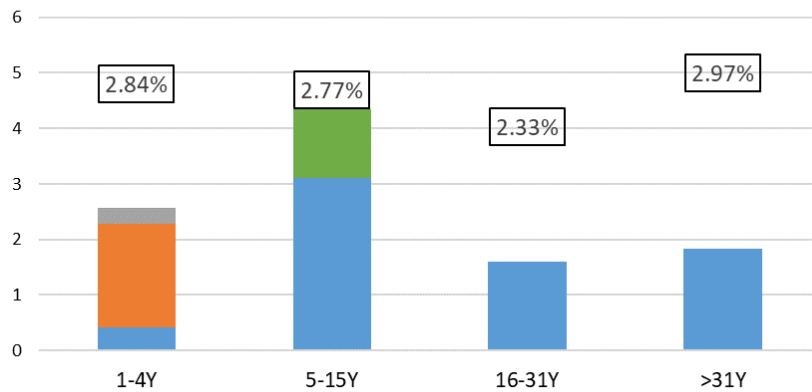
2022 (18.0 bn EUR)



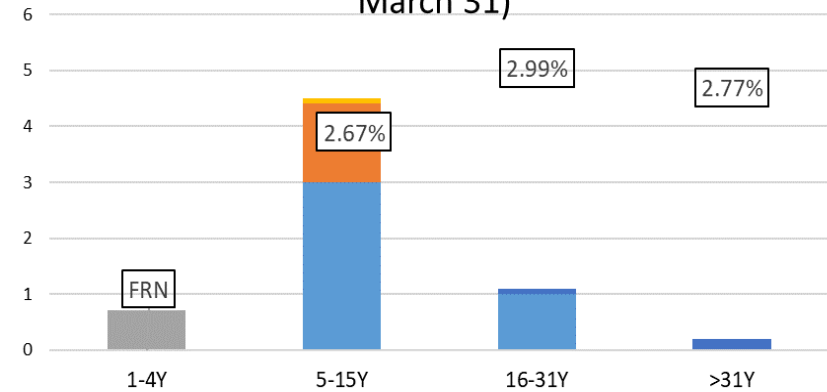
2023 (14.1 bn EUR)



2024 (10.5 bn EUR)



2025 (6.5 bn EUR equivalent as of March 31)



■ EUR (non SRI)  
 ■ USD  
 ■ GBP  
 ■ other FX  
 ■ Schuldscheine  
 ■ Sustainability Bonds

# The biggest European Sub-Sovereign

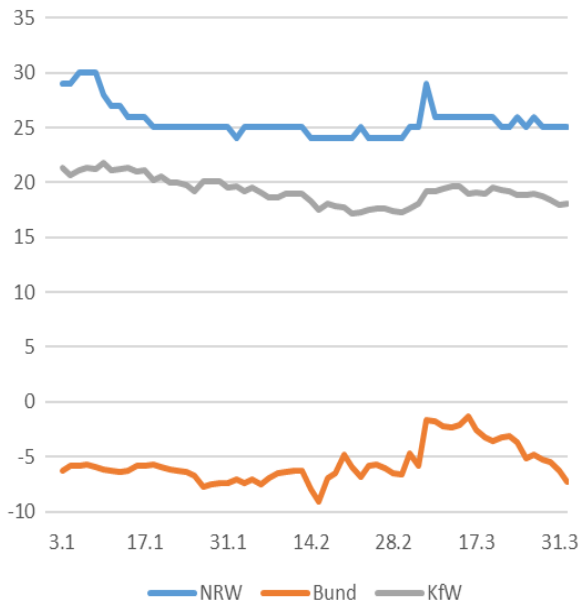


Yields across Tenor compared to Bund and KfW for Q1 2025

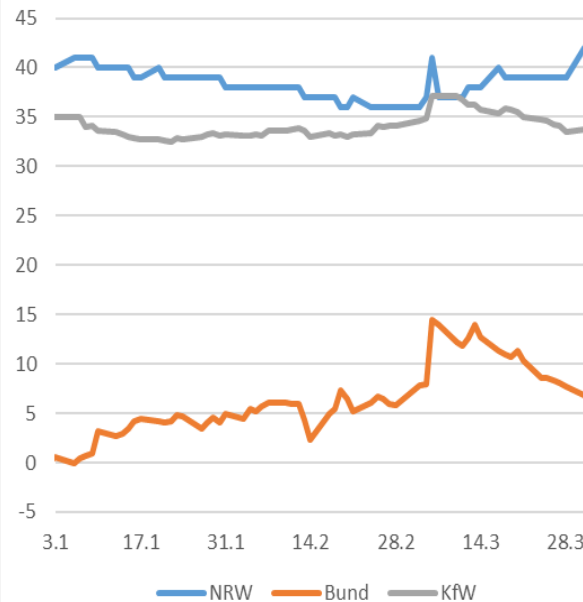
- the state offering a decent pick-up against Bund and KfW
- basically the same credit regarding the federal equalization scheme (Slide 9)
- Average pick-up in Q1 2025:

in bp	5y	10y	30y
Bund	31	32	53
KfW	6	4	n/a

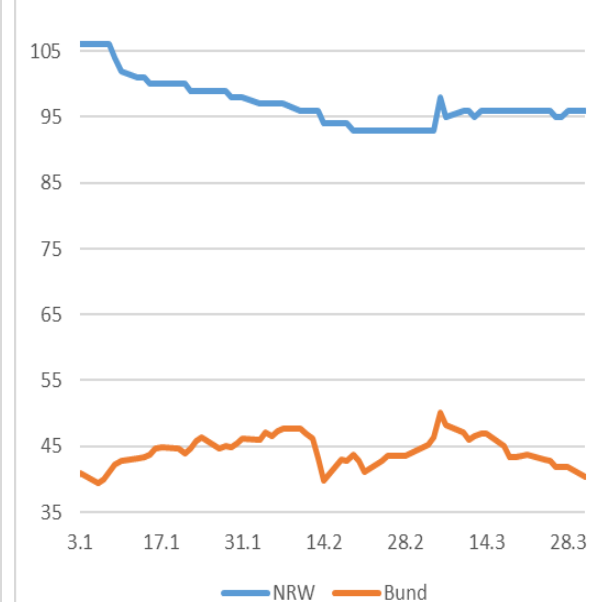
5yr - Spreads



10yr - Spreads



30yr - Spreads



# Building a Liquid EUR-Curve

Maximum Size for EUR Benchmark Bonds (non SRI) is 3bn



ISIN	Settlement	Maturity	Coupon	Size Outstanding (EUR mn)	Review Next Tap
<b>DE000NRWOME</b>	<b>05.05.2020</b>	<b>05.05.2025</b>	<b>0.00%</b>	<b>3,000</b>	
<b>DE000NRWOLN</b>	<b>13.03.2019</b>	<b>13.03.2026</b>	<b>0.25%</b>	<b>3,000</b>	
<b>DE000NRWOL8</b>	<b>31.03.2020</b>	<b>31.03.2027</b>	<b>0.20%</b>	<b>3,000</b>	
DE000NRWONP	27.10.2022	27.01.2028	3.00%	2,500	
DE000NRWOMK	15.09.2020	15.01.2029	0.00%	1,250	
DE000NRWOPJ	06.06.2024	06.06.2029	3.00%	1,500	2026
DE000NRWOPU	15.01.2025	15.01.2030	2.65%	2,000	
<b>DE000NRWOMA</b>	<b>09.04.2020</b>	<b>09.04.2030</b>	<b>0.20%</b>	<b>3,000</b>	
DE000NRWOJQ	21.07.2016	21.07.2031	0.63%	1,200	
DE000NRWONW	01.02.2023	15.01.2032	2.75%	2,500	
<b>DE000NRW215</b>	<b>29.05.2013</b>	<b>13.05.2033</b>	<b>2.38%</b>	<b>3,000</b>	
DE000NRWOPN	05.09.2024	05.09.2034	2.70%	2,000	
<b>DE000NRWOJJ</b>	<b>12.05.2016</b>	<b>12.05.2036</b>	<b>1.25%</b>	<b>3,000</b>	
<b>DE000NRWOKZ</b>	<b>22.02.2018</b>	<b>22.02.2038</b>	<b>1.65%</b>	<b>3,000</b>	
<b>DE000NRWOK5</b>	<b>12.06.2018</b>	<b>12.06.2040</b>	<b>1.50%</b>	<b>3,000</b>	
DE000NRWOJV	01.09.2016	16.08.2041	0.75%	1,250	
DE000NRWOKT	12.12.2017	16.02.2043	1.45%	1,000	
DE000NRWOJ2	03.11.2016	16.10.2046	1.00%	2,000	
<b>DE000NRW0KE</b>	<b>18.05.2017</b>	<b>16.05.2047</b>	<b>1.65%</b>	<b>3,000</b>	
<b>DE000NRW0KF</b>	<b>30.06.2017</b>	<b>16.06.2048</b>	<b>1.55%</b>	<b>3,000</b>	
DE000NRW0LV	30.07.2019	30.07.2049	0.80%	2,000	
DE000NRW0MJ	02.09.2020	02.09.2050	0.38%	1,250	
DE000NRW0MQ	28.01.2021	27.01.2051	0.20%	1,500	
DE000NRW0M3	22.09.2021	15.01.2052	0.50%	2,500	
DE000NRW0NX	01.02.2023	15.01.2053	2.90%	2,500	
DE000NRW0PE	20.03.2024	20.03.2054	3.00%	2,000	
<b>DE000NRW0KM</b>	<b>26.10.2017</b>	<b>26.10.2057</b>	<b>1.75%</b>	<b>3,000</b>	
<b>DE000NRW0LA</b>	<b>11.07.2018</b>	<b>11.07.2068</b>	<b>1.75%</b>	<b>3,000</b>	
<b>DE000NRW0N2</b>	<b>07.03.2023</b>	<b>07.03.2073</b>	<b>3.40%</b>	<b>3,000</b>	
<b>DE000NRW0LC</b>	<b>26.09.2018</b>	<b>26.09.2078</b>	<b>1.95%</b>	<b>3,000</b>	
<b>DE000NRW0LQ</b>	<b>21.03.2019</b>	<b>21.03.2119</b>	<b>2.15%</b>	<b>3,000</b>	
<b>DE000NRW0L1</b>	<b>15.01.2020</b>	<b>15.01.2120</b>	<b>1.38%</b>	<b>3,000</b>	
<b>DE000NRW0MP</b>	<b>12.01.2021</b>	<b>10.01.2121</b>	<b>0.95%</b>	<b>3,000</b>	
DE000NRW0M9	19.01.2022	19.01.2122	1.45%	1,500	
<b>Weighted Average Coupon / Current Size Outstanding</b>			<b>1.54%</b>	<b>81,450</b>	



# Building a Liquid Curve – Focus on other FX



- Main currency is EUR – so all foreign currency needs to be swapped back into our core currency
- Beside the EUR the state will establish a liquid USD Curve up to 5 year – Even though there is a requirement of a swap
- GBP mostly arbitrage driven and reducing the appearance in the EUR market

## USD

WKN Code	ISIN	Settlement	Maturity	Coupon	Size Outstanding (mn)
NRWOMW	XS2333676729	21.04.2021	21.04.2026	1.00%	1,750
NRWOPD	XS2764875584	16.02.2024	16.02.2027	4.375%	2,000
NRWOPY	XS2999676385	12.02.2025	12.02.2030	4.375%	1,500
<b>Weighted Average Coupon / Current Size Outstanding</b>				<b>3.25%</b>	<b>5,250</b>

## GBP

WKN Code	ISIN	Settlement	Maturity	Coupon	Size Outstanding (mn)
NRWOPS	XS2936665392	11.11.2024	11.11.2027	4.50%	500
NRWOPZ	XS3028070608	18.03.2025	23.10.2028	4.375%	350
<b>Weighted Average Coupon / Current Size Outstanding</b>				<b>4.45%</b>	<b>850</b>

# A History of Successful SRI Issuances

Sustainability Bonds by NRW are not subject to Taps



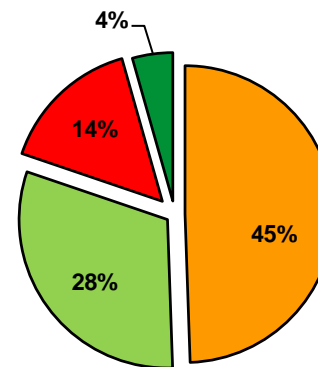
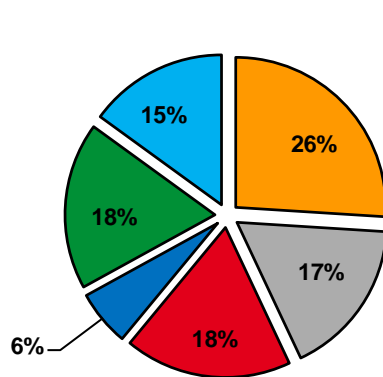
Transaction	ISIN	Settlement	Maturity	Coupon	Size (mn)	Reoffer (bps)	Budget Year
Sustainability Bond #3	DE000NRW0KB	07.03.2017	16.02.2027	0.50%	1,825	-14	2016
Sustainability Bond #4	DE000NRW0K0	13.03.2018	13.03.2028	0.50%	2,025	-14	2017
Sustainability Bond #5	DE000NRW0LM	13.03.2019	13.03.2034	1.10%	2,250	10	2018
Sustainability Bond #6/1	DE000NRW0LZ	26.11.2019	26.11.2029	0.00%	1,000	-3	2019
Sustainability Bond #6/2	DE000NRW0L0	26.11.2019	25.11.2039	0.50%	1,500	9	2019
Sustainability Bond #7	DE000NRW0ML	12.10.2020	12.10.2035	0.00%	2,400	7	2020
Sustainability Bond #8/1	DE000NRW0MY	04.06.2021	04.06.2031	0.125%	2,000	0	2021
Sustainability Bond #8/2	DE000NRW0MZ	04.06.2021	04.06.2041	0.60%	1,500	9	2021
Sustainability Bond #9/1	DE000NRW0NF	15.06.2022	15.06.2032	2.00%	2,000	-6	2022
Sustainability Bond #9/2	DE000NRW0NG	15.06.2022	14.06.2052	2.25%	1,500	35	2022
Sustainability Bond #10	DE000NRW0N6	07.06.2023	07.06.2033	2.90%	2,000	3	2023
Sustainability Bond #11	DE000NRW0PR	21.10.2024	15.10.2029	2.50%	1,250	15	2024
<b>Weighted Average Coupon / Total Size Outstanding</b>				<b>1.06%</b>	<b>21,250</b>		

# Recent Benchmark Issues



EUR (5y)

Issuer	State of North Rhine-Westphalia
Issue Rating	Aa1 by Moody's (stable), AA by S&P (negative), AAA by Fitch (stable), AAA by Scope (stable)
Issue Size	EUR 2.0bn
Status and Format	Collective Debt Register Claim, RegS, Senior Unsecured
Maturity Date	January 15th, 2030
Settlement Date	January 15th, 2025
Coupon	2.65% annually act/act ICMA
Reoffer Spread	MS +29bps
ISIN	DE000NRW0PU2
Lead Managers	Barclays, Deutsche Bank, Goldman Sachs, NatWest Markets, Nomura



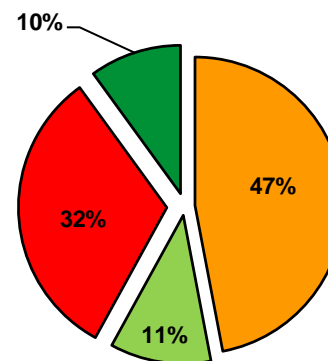
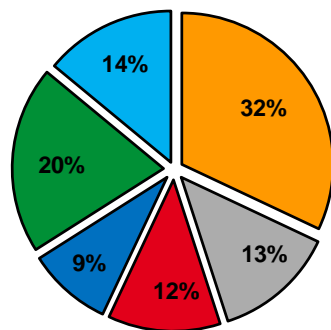
■ DACH 
 ■ BeNeLux 
 ■ UK 
 ■ France 
 ■ Scandinavia 
 ■ Other 
 ■ Banks 
 ■ CB/OI 
 ■ Asset Managers 
 ■ Other

# Recent Benchmark Issues



EUR (10y)

Issuer	State of North Rhine-Westphalia
Issue Rating	Aa1 by Moody's (stable), AA by S&P (negative), AAA by Fitch (stable), AAA by Scope (stable)
Issue Size (Tap) Outstanding Size	EUR 1bn EUR 2bn
Status and Format	Collective Debt Register Claim, RegS, Senior Unsecured
Maturity Date	September 5th, 2034
Settlement Date	March 25th, 2025
Coupon	2.70% annually act/act ICMA
Reoffer Spread	MS +43bps
ISIN	DE000NRW0PN7
Lead Managers	BNP Paribas, ING, LBBW, Morgan Stanley, UniCredit



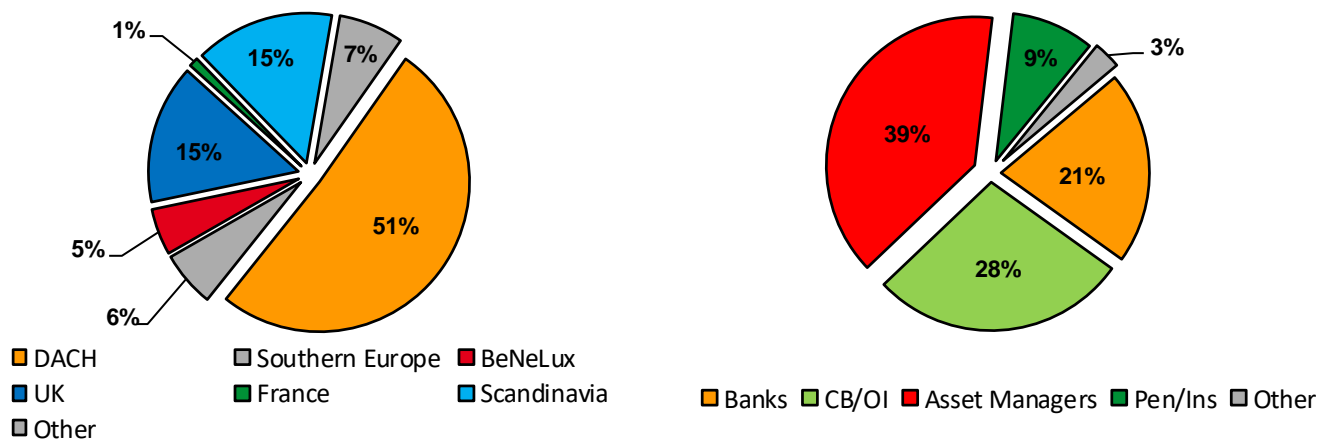
■ DACH 
 ■ BeNeLux 
 ■ UK 
 ■ France 
 ■ Scandinavia 
 ■ Other 
 ■ Banks 
 ■ CB/OI 
 ■ Asset Managers 
 ■ Other

# Recent Benchmark Issues



EUR (30y)

Issuer	State of North Rhine-Westphalia
Issue Rating	Aa1 by Moody's (stable), AA by S&P (stable), AAA by Fitch (stable)
Issue Size (Tap) Outstanding Size	EUR 1bn EUR 2bn
Status and Format	Collective Debt Register Claim, RegS, Senior Unsecured
Maturity Date	March 20th, 2054
Settlement Date	January 15th, 2025
Coupon	3.00% annually act/act ICMA
Reoffer Spread	MS +106bps
ISIN	DE000NRWOPE6
Lead Managers	Barclays, Deutsche Bank, Goldman Sachs, NatWest Markets, Nomura

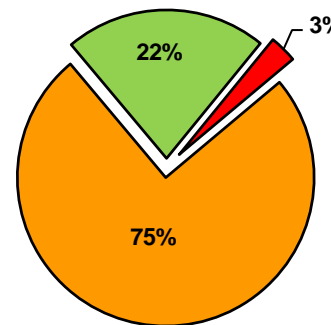
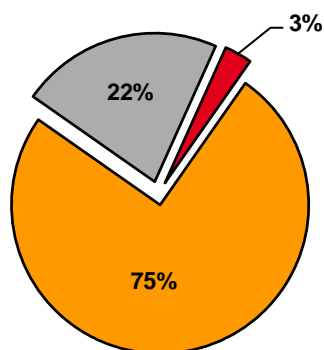


# Recent Benchmark Issues



USD (5y)

Issuer	State of North Rhine-Westphalia
Issue Rating	Aa1 by Moody's (stable), AA by S&P (negative), AAA by Fitch (stable), AAA by Scope (stable)
Issue Size	EUR 1.5bn
Status and Format	Global Bearer Note, RegS, Senior Unsecured
Maturity Date	February 12th, 2030
Settlement Date	February 12th, 2025
Coupon	4.375% annually 30/360
Reoffer Spread	SOFR MS +46bps/ +17.9 bps vs. US Treasury
ISIN	XS2999676385
Lead Managers	CIBC, Bank of Montreal, J.P. Morgan, RBC, Scotiabank



■ EMEA

■ Americas

■ Asia

■ Banks

■ CB/OI

■ Pen/Ins

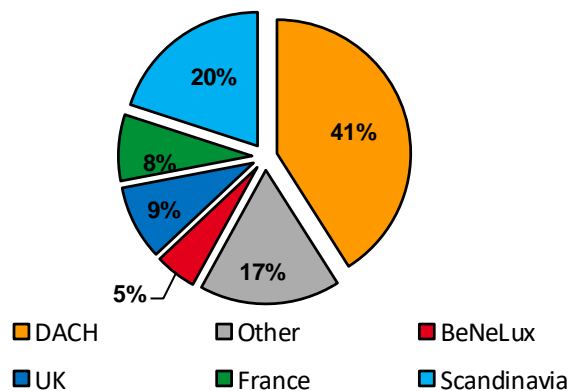
# Recent Benchmark Issues



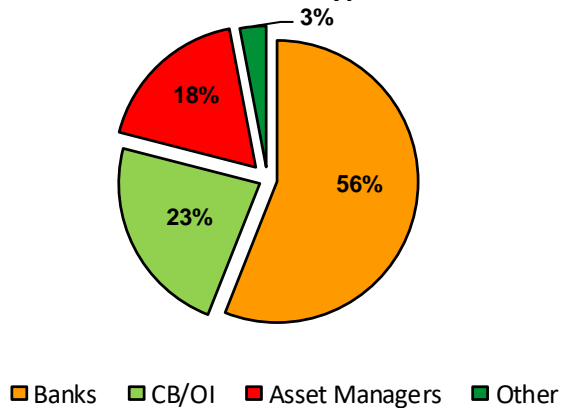
## Sustainability Bond #11

Issuer	State of North Rhine-Westphalia
Issue Rating	Aa1 by Moody's (stable), AA by S&P (negative), AAA by Fitch (stable)
Issue Size	EUR 1.25bn
Status and Format	Collective Debt Register Claim, RegS, Senior Unsecured
Maturity Date	October 15th, 2029
Settlement Date	October 14th, 2024
Coupon	2.50% annually act/act ICMA
Reoffer Spread	MS +15bps
ISIN	DE000NRWOPR
Lead Managers	Danske, Deka, Deutsche, Rabobank, UniCredit

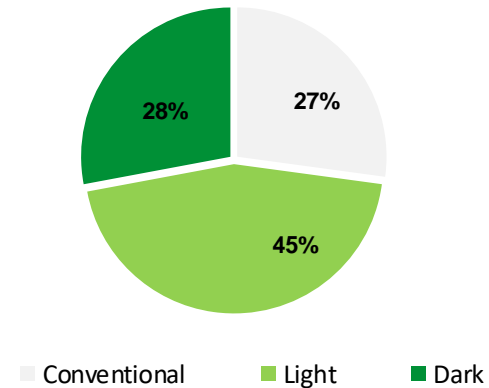
Geography



Investor Type

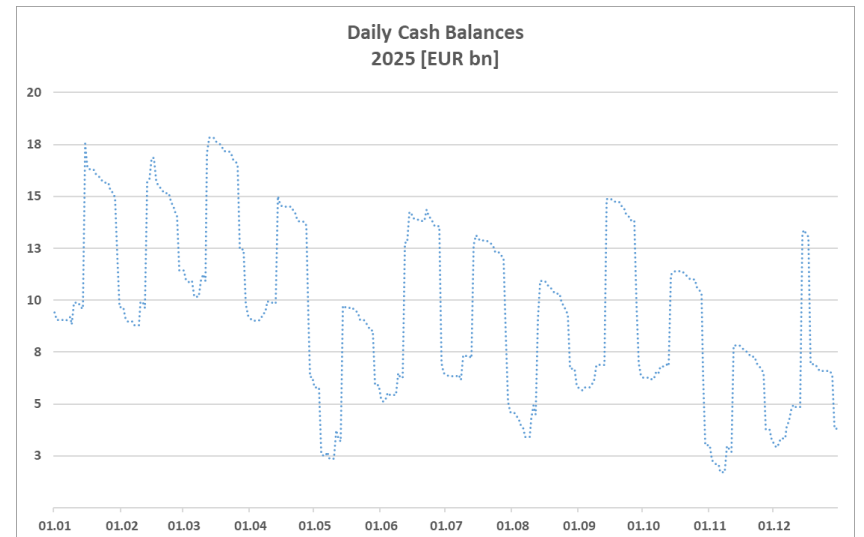
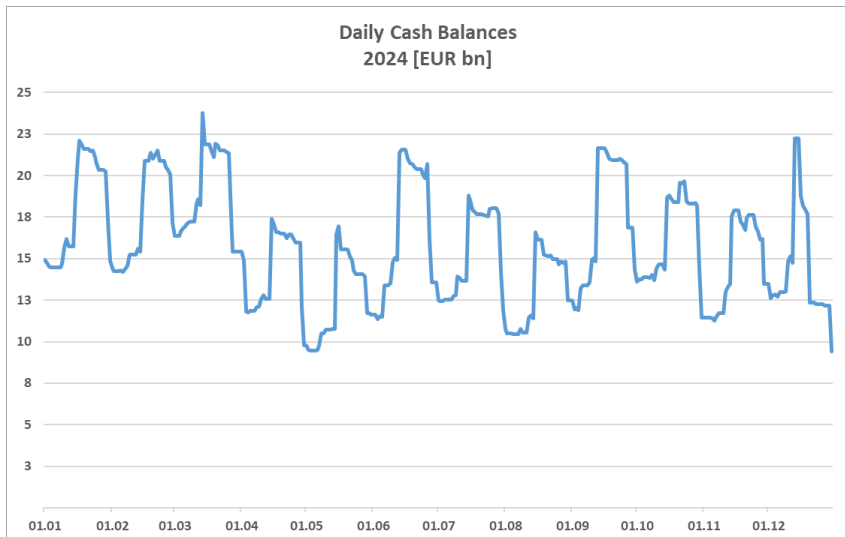
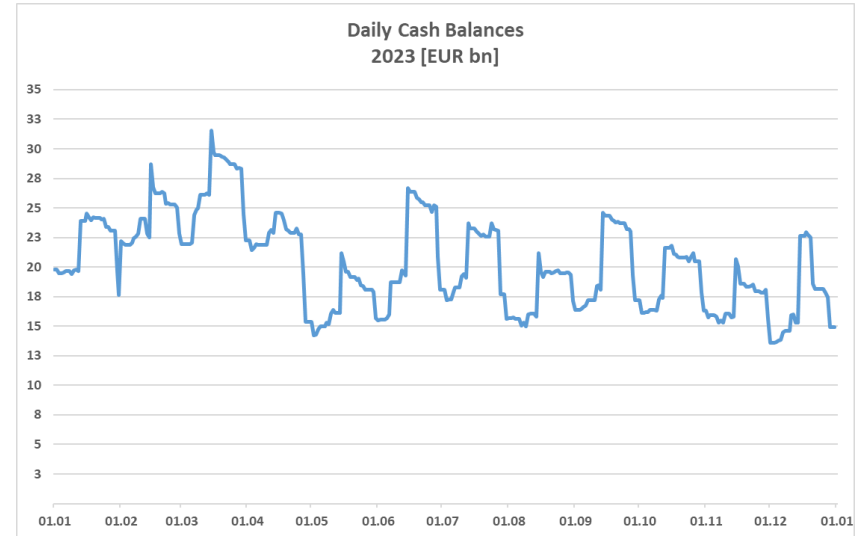
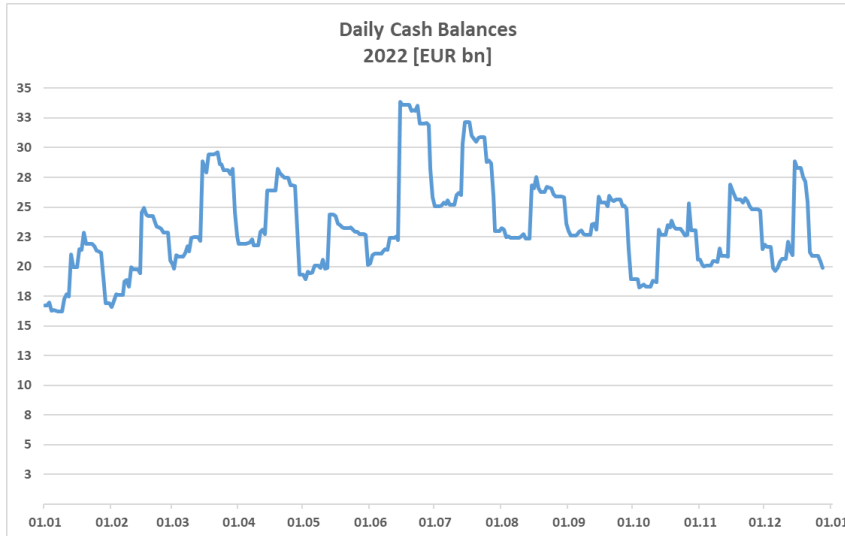


ESG Shading



# Liquidity Management

Active and Well-Established Money Market Presence







- Aligned with [NRW Sustainability Strategy \(2020\)](#) aiming at implementing the Sustainable Development Goals (SDGs) at State level
- [NRW Sustainability Bond Framework](#) aligned with ICMA Principles & Sustainability Bond Guidelines and comprises 14 categories
- SPO for Sustainability Bond Framework & separate SPO for eligible assets of each Sustainability Bond
- Allocation & Impact Report published post issuance
- Information on all previous Sustainability Bonds including framework, description of projects, SPOs, and impact reports is available at our website of [Sustainability Bonds](#)



# Project Selection & Management of Proceeds



## Comprehensive Pre-Issuance Disclosure

- Amount equivalent to net issue proceeds of the State Treasury Notes will be used to cover expenditures for selected environmental and social projects
- All projects are part of the State's discretionary spending of the current fiscal year
- Selection criteria for projects:
  - Only the State's own discretionary spending (net of EU grants, federal grants or other revenues earmarked for specific purposes)
  - Projects prescribed by federal law are excluded. Thus, eligible projects are voluntarily provided by the State
  - The State's personnel costs are excluded

# NRW Sustainability Bonds #11 + #12



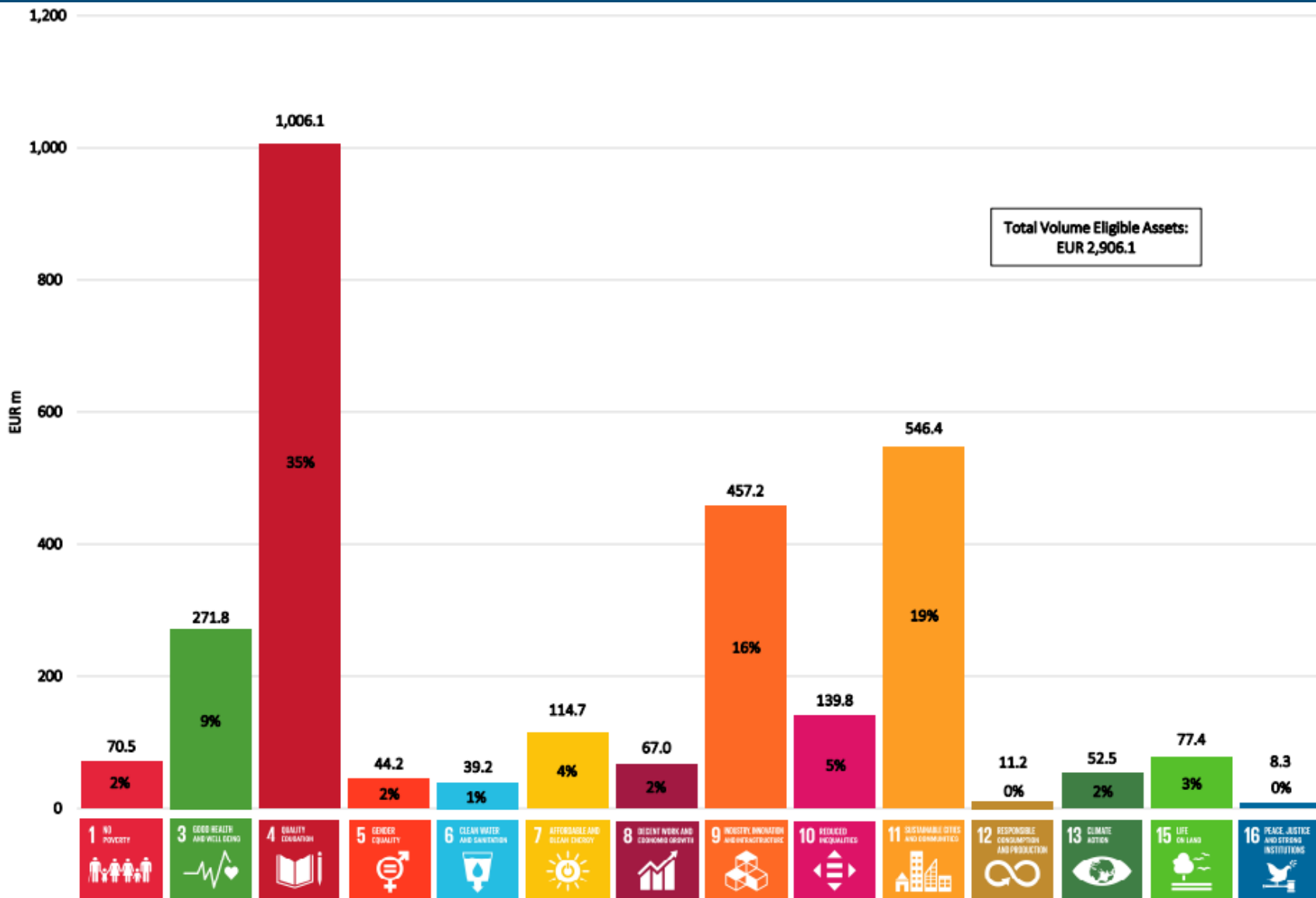
## Prospective Allocation of Proceeds

SBP Project Category	Eligible Assets [EUR m]	Share of Assets	GBP Project Category	Eligible Assets [EUR m]	Share of Assets
A. Affordable basic infrastructure	345.2	11.9%	G. Renewable energy	6.0	0.2%
B. Access to essential services	1,553.4	53.5%	H. Energy efficiency	47.5	1.6%
C. Affordable housing	112.0	3.9%	I. Pollution prevention and control	173.7	6.0%
D. Employment generation	6.6	0.2%	J. Natural resources and land use	52.1	1.8%
E. Food security and sustainable food systems	4.1	0.1%	K. Clean transportation	315.7	10.9%
F. Socioeconomic advancement and empowerment	177.8	6.1%	L. Sustainable water and wastewater	98.0	3.4%
			M. Climate change adaptation	14.1	0.5%
<b>Social Projects</b>	<b>2,199.1</b>	<b>75.7%</b>	<b>Green Projects</b>	<b>707.1</b>	<b>24.3%</b>
<b>Total Volume Eligible Assets</b>	<b>2,906.1</b>				

# NRW Sustainability Bonds #11 + #12



## Eligible Assets per SDG



# Conclusion



## State of NRW: Key Investment Considerations

- Part of a well-positioned and strong economy with a reliable and supportive fiscal and institutional framework
- Strong credit ratings
  - Fitch: AAA (stable)
  - Moody's: Aa1 (stable)
  - Standard & Poor's: AA (negative)
  - Scope: AAA (stable)
- Rating Reports and Debt Issuance Program online available
- German States' issuances qualify as level 1 assets under the EU Commission's Delegate Regulation on the liquidity coverage ratio (LCR)
- 0% risk weighting in most countries, stress factor of 0% (spread and concentration risk) under the Solvency II framework

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## Sustainable Finance



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